



North Country Council Board of Directors Meeting Agenda

Thursday, August 17, 2023

In-Person Quorum is Needed

Join Zoom Meeting → <https://us02web.zoom.us/j/83734322956> | Meeting ID → 837 3432 2956

AHEAD Conference Room | 261 Cottage Street | Littleton NH

Note you will enter the building on the ground floor, the conference room is on the first floor.

Call to Order

- Attendance

Minutes Approval (motion)

- 06/21/2023

Financial

- Review of Financials (motion)– (Staff Steele)
- Update Audit Services

Other Business

- Project updates

Nonpublic Session under RSA 91-A:3, II (if needed)

Public Comment

We ask that when the Community Level is High, attendees follow the recommendations of the CDC to maximize protection from COVID-19 and prevent possibly spreading it to others.

- **stay home** if you have tested positive for COVID-19, are waiting for COVID-19 test results, have COVID-19 symptoms, or if you have had close contact with a person who has tested positive for or who has symptoms of COVID-19

We thank you in advance for doing your part in keeping everyone safe and healthy.



North Country Council Board of Directors Meeting Minutes

Wednesday, June 21, 2023 | 6:00 pm

BOARD MEMBERS PRESENT: Paul Robitaille, Chair; Ben Gaetjens-Oleson, Vice Chair; Treasurer; Mark Decoteau, Treasurer, Martland Member

STAFF MEMBERS PRESENT: Michelle Moren-Grey, Executive Director; James Steele, Finance Manager & Special Projects Planner (virtual)

Call to Order

Chair Robitaille, called the meeting to order at 6:05.

Attendance

- Paul Robitaille, Chair; Ben Gaetjens-Oleson, Vice Chair; Mark Decoteau, Treasurer, Carl Martland, Member

Minutes of 05/18/2023 Approval

MOTION Vice Chair Gaetjens-Oleson made a motion to approve the 05/18/2023 minutes as written. The motion was seconded by Treasurer Decoteau.

The motion carried - 4 in favor/0 opposed/0 abstention

Financial

- Review and approval of revised financial policy
Ms. Moren-Grey reminded the Board that the revision was in the meeting materials and reviewed at a previous meeting but could not be adopted until thresholds in bylaws were revised.
MOTION Vice Chair Gaetjens-Oleson made a motion to approve the revised financial policy. The motion was seconded by Treasurer Decoteau.
The motion carried - 4 in favor/0 opposed/0 abstention

Other Business

- Ms. Moren-Grey – staffing increased now that the budget is approved staffing increased will be reflective of what was budgeted. She asked that the Board of Directors consider Mr. Steele's increase if, at the amount budgeted, it would bring him over the internal range of his position. Treasurer Decoteau asked what the range is derived from Ms. Moren-Grey & Mr. Steele commented that it is a range that is determined internally and can be adjusted as needed and according to the current employment climate. Mr. Steele stated that staying within the range is fine and not expected to go beyond. The Board discussed the current hiring climate, historic knowledge of Mr. Steele, and cost of living and determined to exceed the internal position range.
- Vice-Chair Gaetjens-Oleson asked about a rate increase for Ms. Moren-Grey. Ms. Moren-Grey commented that she is not anticipating a rate increase at this time and it can be discussed at a future meeting. Treasurer Decoteau reminded that group that during the last rate increase, Ms. Moren-Grey declined to accept the pay increase and proposed a

counter that was revised by the Board to bring her in alignment with the position salary range. The offer was to increase rate immediately with an additional increase in June of 2023. Treasurer Decoteau asked if the current budgeted rate increase would bring Ms. Moren-Grey above the position range Mr. Steele felt that it would not but would bring it to the level agreed to the prior year.

The Board of Directors recognized the efforts of Mr. Steele and Ms. Moren-Grey to turn the Council around as well as expressed their appreciation for their work.

MOTION Treasurer Decoteau made a motion to approve a 5% rate increase for Mr. Steele effective in the first full pay period of July and a rate increase for Ms. Moren-Grey to the amount indicated in the offer letter of August 2022. It was seconded by Vice-Chair Gaetjens-Oleson.

The motion carried - 4 in favor/ 0 opposed / 0 abstention

Nonpublic Session under RSA 91-A:3, II (if needed)

None was needed

Public Comment

Chair Robitaille asked for public comment – there was none.

Adjournment

MOTION Vice Chair Gaetjens-Oleson made a motion to adjourn. Motion was seconded by Member Martland.

The motion carried - 4 in favor/ 0 opposed / 0 abstention

The meeting adjourned at 6:19

Respectfully Submitted,
Michelle Moren-Grey, Executive Director

North Country Council

Financial Overview

FY 2023

NCC had a successful year, realizing a pre-audit profit of \$39,463. The cleared balance of the operating account stands at \$270,229, \$40,899 below the \$311,128 start of the fiscal year. The decrease relates to cash flow as \$76,357 remained in Accounts Receivable, with \$65,362 of that from project related earnings. In addition, there is \$106,876 of work that has yet to be invoiced. Accounts payable was \$2,936 which mostly consisted of staff expense reports from June. The largest, \$2,040 was for ARCGIS credits to support our online funding hub.

Deferred program revenue is 47% of the operating account, or \$126,863, are funds received in advance through various programs and dues that are held until earned through program and operational expenses.

\$66,750 of dues from 39 communities has been received through June. We expect an additional town to join based on past membership for an estimated \$900 in revenue.

The net position of the Council remained at \$281,150.

The billable rate for staff was 63.65% for the fiscal year.

Current Ratio: 2.78, this represents our ability to pay liabilities with readily available resources.

Operating Expense / Operating Revenue: .95, this represents the portion of current year operating revenues that were needed to cover operating expenses.

Liabilities to Net Position: .84, this represents the portion of equity that will be needed to cover all liabilities.

The Council maintains its strong financial position with a sufficient level of work for all employees and funds to cover our expenses.

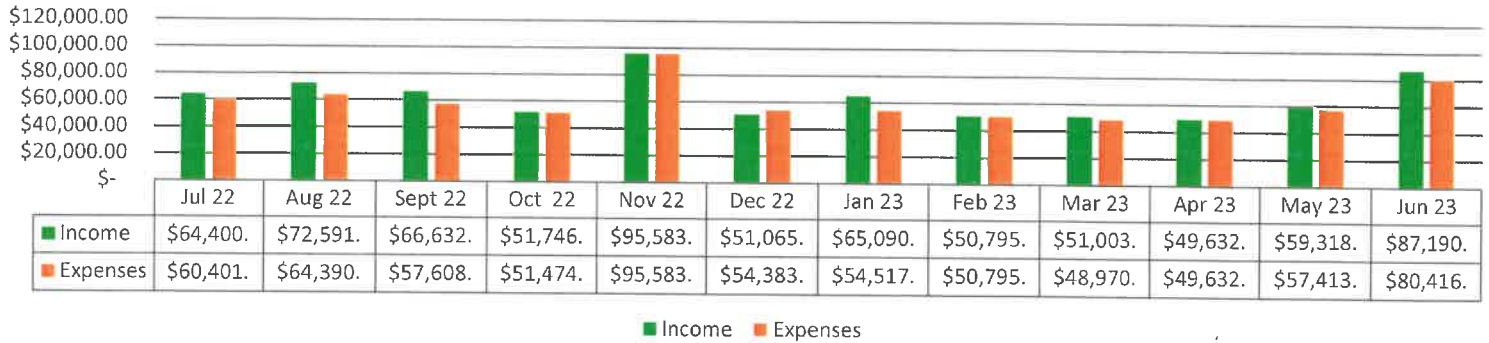
Respectfully submitted,

James Steele
Finance Manager

North Country Council Financial Snapshot

June Income	YTD Income	June Expenses	YTD Expense	YTD Profit \ (Loss)
\$87,191	\$765,051 74% VS Budgeted (\$1,034,786)	\$80,416	\$725,588 80% VS Budgeted (\$910,911)	\$39,463

Total Income vs Total Expenses July 2022 - June 2023



Operating Account			Accounts Receivable	\$76,357
Beginning of FY	End of June	Increase / (Decrease)	Work in Progress	\$106,876
\$311,128	\$270,229	(\$40,899)	Deferred Revenue	\$129,863
	Cleared Balance		Accounts Payable	\$2,936

FY23 Working Budget

Funding Sources	Secured Funding	Expenses
Membership Dues (100%)	\$70,000	Project - Reimbursable \$496,250
Federal (103% funded)	\$665,500	Indirect Costs \$414,661
State (100% funded)	\$106,111	
Local (119% funded)	\$140,000	
Other (101% funded)	\$53,175	
Total Income	\$1,034,786	Total Expenses \$910,911

Source	Budgeted FY23	YTD FY23	% of Budget	Balance
Memberships Dues	\$ 70,000	\$ 56,548	81%	\$ 13,452
State Sources	\$ 106,111	\$ 131,728	124%	\$ (25,617)
Federal Sources	\$ 665,500	\$ 418,760	63%	\$ 246,740
Local Sources	\$ 140,000	\$ 128,002	91%	\$ 11,998
Other Sources	\$ 53,175	\$ 30,014	56%	\$ 23,161
Total Income	\$ 1,034,786	\$ 765,051	74%	\$ 269,735
Project Expenses	\$ 496,250	\$ 367,751	74%	\$ 128,499
Indirect Expenses	\$ 414,661	\$ 357,837	86%	\$ 56,824
Other Expenses (debt)	\$ -	\$ -	0%	\$ -
Total Expenses	\$ 910,911	\$ 725,588	80%	\$ 185,323

Net Position \$289,829

63.65% of staff time has been billable to projects for FY23.

Indirect for the FY is estimated at 131.00%.

	FY22	Unaudited FY23
Current Ratio:	2.42	2.78
Op expense / Op revenue:	0.89	0.95
Liabilities to net position:	1.3	0.84

Liability Balances

Copier: Lease	\$2,598
Employee Benefits: VAC	\$10,355
Payroll: Taxes	\$2,241
Payroll: Accrued Wages	8,877
Office Lease:	\$86,023

Income

Membership Dues

	Unrestricted								
	Match	(UPWP, EDA, Other)							
		UPWP							
		EDA Planning Grant							
		19-01 Hazardous Brownfields							
		EDA CIP 23-67							
	Municipal Dues Total								

State Grants

C		BEA-OPD Housing Needs Assessment							
A		23-67 BEA-CEDRS							
A		OPD - Targeted Block Grant							
A		NH Housing Finance Authority NHEAH							
	State Grants Total								

Federal Grants

P		Housing Readiness (Kuster)							
P		Comprehensive Regional Plan (Shaheen)							
A	22-100	UPWP - NHDOT							
A	22-11	EDA Planning Partnership							
P	22-12	EDA Partnership Grant CY 23							
A		21-60 USDA RBDG Housing							
A		NBRC Pre-Development 2022							
		NBRC Pre-Development 2023							
C		20-50 - EDA Cares Act							
A		19-01 - Brownfields Hazardous							
A		19-02 - Brownfields Petroleum							
A		EDA / FAA Collective Impact Program							
	Federal Grants Total								

Local Planning Contracts

C		Plan NH MTAG							
A	24-01	Methna Snowmobile							
A	24-02	Gorham NBRC							
	24-03	Whitefield CIP							
A	24-04	ADG Support Services							
A	24-05	Tillotson HIF							
	24-06	Sugar Hill HOP							
A	24-07	Franconia Master Plan							
A	23-98	Whitefield CDBG Admin							
C		ADG -NBRC Mapping TA							
A	23-90	Tri-Town Bike NBRC							
A	23-91	Mountain Top Music NBRC							
A	23-92	Nansen Ski Club NBRC							
A	23-93	Woodstock NBRC							
A		Waterville Valley HOP 23							
A		Gorham HOP 23							
A		Bethlehem HOP 23							
A		Colebrook HOP 23							
P		Warren HOP 23							
C	22-88	Presidential Range Riders NBRC							
C		22-12 Pemi-Baker Administration							
C		22-15 Dalton Master Plan							
A		23-45 Grafton County RDC Administration							
C		22-45 Grafton County RDC Administration							
A		23-55 Grafton RDC Grantwriting							
A		21-30 Littleton Riverfront Commons							
A		21-19 - Colebrook Childcare							
A		21-18 Coos Family Health							
A		21-09 AVESTA Tech Village Administration							
C		20-35 Nansen Milan NBRC							
A		20-17 Lincoln NBRC							
A		19-50 Trails Asset Inventory							

A	19-42 NHCF Regional Transportation Plan Outreach	\$ 2,000.00	\$ 2,000.00	\$ -	\$ -	\$ 2,000.00
A	23-37 LIDC	\$ 1,000.00	\$ 3,000.00	\$ 334.15	\$ 2,171.97	\$ 828.03
A	17-03 NBRC Berlin	\$ 1,500.00	\$ 1,500.00	\$ 214.90	\$ 1,491.19	\$ 8.81
A	NBRC / EDA - Colebrook Wastewater	\$ 5,000.00	\$ 5,000.00	\$ 140.12	\$ 3,149.58	\$ 1,850.42
A	COOS County ARPA	\$ 5,000.00	\$ 5,000.00	\$ 43.11	\$ 3,161.75	\$ 1,838.25
P	Harts Location Master Plan	\$ 7,500.00	\$ 7,500.00	\$ -	\$ -	\$ 7,500.00
P	Endowment for Health	\$ 20,000.00	\$ 20,000.00	\$ -	\$ -	\$ 20,000.00
A	Pemi-Baker Administration	\$ 4,000.00	\$ 4,000.00	\$ 1,435.89	\$ 3,754.53	\$ 245.47
Local Planning Contracts Total		\$ 140,000.00	\$ 344,928.00	\$17,966.64	\$ 128,001.94	\$ 135,066.83

Other sources

Miscellaneous Income

A	19-55 NCC Strategic Plan	\$ 25,000.00	\$ 25,000.00		\$ 12,482.54	\$ 12,517.46
A	DRTC -	\$ 25,000.00	\$ 25,000.00	\$ 2,294.14	\$ 12,089.77	\$ 12,910.23
	Annual Meeting Registration	\$ -			\$ -	\$ -
	Annual Meeting - Sponsorships	\$ -			\$ -	\$ -
	Interest Income	\$ 75.00	\$ 75.00	\$ 11.86	\$ 144.40	\$ (69.40)
	NCC Trainings	\$ 100.00	\$ 100.00		\$ -	\$ 100.00
	Reimbured Expenses	\$ -			\$ -	\$ -
	RSA book sales	\$ 3,000.00	\$ 3,000.00		\$ 3,865.00	\$ (865.00)
	Other Income	\$ -			\$ 1,432.23	\$ (1,432.23)
Miscellaneous Income Total		\$ 53,175.00	\$ 53,175.00	\$ 2,306.00	\$ 30,013.94	\$ 53,163.34

Total Income

\$ 1,034,786.00	\$ 1,287,214.00	\$87,190.67	\$ 765,050.84	\$ 970,385.97
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Expenses

Project Related - Reimbursable

Conferences / Workshops / Trainings	\$ 4,300.00	\$ 4,300.00	\$ -	\$ 1,095.00	\$ 3,205.00
Direct Labor / Wages	\$ 352,700.00	\$ 352,700.00	\$27,424.46	\$ 273,162.53	\$ 79,537.47
Equipment	\$ 8,000.00	\$ 8,000.00	\$ -	\$ 5,520.00	\$ 2,480.00
Other Project Costs - Postage, Copies	\$ 1,000.00	\$ 1,000.00	\$ 39.98	\$ 48.91	\$ 951.09
Program Support	\$ 15,000.00	\$ 15,000.00	\$ 2,786.87	\$ 7,496.95	\$ 7,503.05
RSA Book Order	\$ 3,000.00	\$ 3,000.00		\$ 3,050.20	\$ (50.20)
Subcontracting	\$ 105,000.00	\$ 105,000.00	\$17,760.00	\$ 72,910.50	\$ 32,089.50
Travel	\$ 7,250.00	\$ 7,250.00	\$ 502.40	\$ 4,467.02	\$ 2,782.98
Project Expenses Total	\$ 496,250.00	\$ 496,250.00	\$48,513.71	\$ 367,751.11	\$ 463,468.74

Indirect Costs

Annual Meeting	\$ 5,000.00		\$ -	\$ -	\$ 5,000.00
Audit	\$ 15,000.00		\$ -	\$ 12,250.00	\$ 2,750.00
Bank Charges	\$ 500.00		\$ 22.00	\$ 284.00	\$ 216.00
Building Maintenance	\$ 2,500.00		\$ 185.00	\$ 1,840.00	\$ 660.00
Commissioners Meeting	\$ 200.00		\$ 81.83	\$ 206.99	\$ (6.99)
Conferences and Meetings	\$ 3,500.00		\$ 47.66	\$ 2,262.66	\$ 1,237.34
Constant Contact	\$ 1,500.00		\$ 90.25	\$ 1,339.50	\$ 160.50
Depreciation Expense (Van / Copier, Office Lease)	\$ 41,500.00		\$ 3,324.67	\$ 39,274.76	\$ 2,225.24
Dues and Subscriptions	\$ 7,250.00		\$ -	\$ 4,326.18	\$ 2,923.82
Employee Benefits	\$ 45,122.82		\$ 4,293.96	\$ 41,878.76	\$ 3,244.06
Equipment Maintenance	\$ 1,000.00		\$ (130.16)	\$ 1,146.93	\$ (146.93)
Finance Charges	\$ -		\$ -	\$ -	\$ -
Heating Oil	\$ 10,000.00		\$ -	\$ 5,589.03	\$ 4,410.97
Interest Expense	\$ 1,500.00		\$ -	\$ 305.26	\$ 1,194.74
Miscellaneous Expenses	\$ 200.00		\$ -	\$ 759.65	\$ (559.65)
Office Supplies	\$ 10,000.00		\$ 2,561.16	\$ 10,723.26	\$ (723.26)
Payroll - Unbillable	\$ 176,400.00		\$11,281.99	\$ 159,974.02	\$ 16,425.98
Payroll Taxes and other fringe	\$ 46,737.83		\$ 4,464.25	\$ 40,011.14	\$ 6,726.69
Postage and Delivery	\$ 500.00		\$ 63.00	\$ 516.74	\$ (16.74)
Printing and Reproduction	\$ 500.00		\$ -	\$ -	\$ 500.00
Professional Development	\$ 5,000.00		\$ -	\$ 245.00	\$ 4,755.00
Professional Fees -Legal, Transcription, Marketing	\$ 10,000.00		\$ 2,730.00	\$ 6,279.58	\$ 3,720.42
Property & Liability Insurance	\$ 7,000.00		\$ 545.22	\$ 6,542.31	\$ 457.69
Secured Network Services	\$ 6,000.00		\$ 450.00	\$ 5,400.00	\$ 600.00
Software	\$ 3,500.00		\$ 342.00	\$ 5,264.64	\$ (1,764.64)
Telecommunications	\$ 6,000.00		\$ 555.23	\$ 5,729.88	\$ 270.12
Travel	\$ 5,000.00		\$ 232.35	\$ 983.45	\$ 4,016.55
Vehicle Expenses	\$ 3,000.00		\$ 762.35	\$ 4,487.95	\$ (1,487.95)
Webhosting, domain, etc	\$ 250.00		\$ -	\$ 215.28	\$ 34.72

Indirect Expenses Total

\$ 414,660.65	\$31,902.76	\$ 357,836.97	\$ 387,040.39
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Total Expenses

\$ 910,910.65	\$80,416.47	\$ 725,588.08	\$ 850,509.13
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Profit / Loss Balance	\$ 6,774.20	\$ 39,462.76	
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Direct Labor (hours)	63.65%	882.75	8346.25
Indirect labor (Hours)	36.35%	369.00	4765.90
	100.00%	1251.75	13112.15

Estimated Indirect rate	116.33%	131.00%
Target for FY	133.54%	133.54%

North Country Council
Profit & Loss
June 2023

	Jun 23	Jul '22 - Jun 23
Ordinary Income/Expense		
Income		
4000 · Membership Dues	5,594.09	56,547.66
4100 · State Grants	26,187.78	131,727.67
4200 · Federal Grants	35,136.16	418,759.63
4300 · Local Planning Contracts	17,966.64	128,001.94
4410 · Other sources	2,294.14	24,572.31
4997 · Miscellaneous Income	0.00	5,297.23
Total Income	87,178.81	764,906.44
Cost of Goods Sold		
5000 · Direct Costs	85,136.12	732,320.75
Total COGS	85,136.12	732,320.75
Gross Profit	2,042.69	32,585.69
Expense		
6000 · Indirect Costs	-4,719.65	-7,037.93
Total Expense	-4,719.65	-7,037.93
Net Ordinary Income	6,762.34	39,623.62
Other Income/Expense		
Other Income		
7000 · Other Income	11.86	144.40
Total Other Income	11.86	144.40
Other Expense		
8000 · Other Expenses	0.00	305.26
Total Other Expense	0.00	305.26
Net Other Income	11.86	-160.86
Net Income	6,774.20	39,462.76

North Country Council
Balance Sheet
As of June 30, 2023

	Jun 30, 23
ASSETS	
Current Assets	
Checking/Savings	
1103 · Woodsville Guar. Operating 4469	252,406.19
1110 · Petty Cash	30.00
Total Checking/Savings	252,436.19
Accounts Receivable	
1200 · Accounts Receivable	76,356.60
Total Accounts Receivable	76,356.60
Other Current Assets	
1340 · Prepaid Expenses	1,053.77
1360 · Unbilled work in progress	106,875.90
Total Other Current Assets	107,929.67
Total Current Assets	436,722.46
Fixed Assets	
1422 · Accumulated Amortization	-29,379.91
1400 · Fixed Assets	73,780.11
1401 · Leased Asset	146,899.55
1420 · Accumulated Depreciation	-95,305.04
Total Fixed Assets	95,994.71
TOTAL ASSETS	<u>532,717.17</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	2,935.92
Total Accounts Payable	2,935.92
Other Current Liabilities	
2050.20 · Capital Lease - Copier	2,597.61
2100 · Payroll Liabilities	2,241.32
2400 · Accrued Employee Benefits	10,355.12
2402 · Deferred Program Revenue	84,964.51
2405 · Accrued Payroll	8,876.66
2406 · Dues Deferred	44,894.34
Total Other Current Liabilities	153,929.56
Total Current Liabilities	156,865.48

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Accrual Basis

North Country Council

Balance Sheet

As of June 30, 2023

	Jun 30, 23
Long Term Liabilities	
2050.3 · Office Lease	86,023.08
Total Long Term Liabilities	86,023.08
Total Liabilities	242,888.56
Equity	
3900 · Retained Earnings	250,365.85
Net Income	39,462.76
Total Equity	289,828.61
TOTAL LIABILITIES & EQUITY	<u>532,717.17</u>

North Country Council
Statement of Cash Flows
 July 2022 through June 2023

Jul '22 - Jun 23

OPERATING ACTIVITIES	
Net Income	39,462.76
Adjustments to reconcile Net Income to net cash provided by operations:	
1200 · Accounts Receivable	19,462.85
1340 · Prepaid Expenses	-1,053.77
1360 · Unbilled work in progress	-76,470.89
2000 · Accounts Payable	-2,887.98
2050.20 · Capital Lease - Copier	-1,654.15
2100 · Payroll Liabilities:2160 · State Withholding	-1,224.10
2100 · Payroll Liabilities:2170 · SUTA	998.30
2100 · Payroll Liabilities:2171 · SUTA - Admin.	9.98
2100 · Payroll Liabilities:HealthTrust Health	353.62
2100 · Payroll Liabilities:HealthTrust Dental	71.12
2400 · Accrued Employee Benefits	-1,316.80
2402 · Deferred Program Revenue	-30,717.76
2405 · Accrued Payroll	-14,608.28
2406 · Dues Deferred	11,244.34
Net cash provided by Operating Activities	-58,330.76
INVESTING ACTIVITIES	
1420 · Accumulated Depreciation	39,274.76
Net cash provided by Investing Activities	39,274.76
FINANCING ACTIVITIES	
2050.3 · Office Lease	-31,374.68
2050.52 · Ford Vehicle Loan	-8,290.94
Net cash provided by Financing Activities	-39,665.62
Net cash increase for period	-58,721.62
Cash at beginning of period	311,157.81
Cash at end of period	<u>252,436.19</u>

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08/11/23

North Country Council
A/R Aging Summary
As of June 30, 2023

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
NH Business & Economic Affairs	0.00	3,145.90	8,771.07	0.00	0.00	11,916.97
NBRC	0.00	0.00	0.00	0.00	1,567.38	1,567.38
Littleton Industrial Development Corporat	0.00	0.00	0.00	0.00	1,379.72	1,379.72
North Country ATV - NBRC	0.00	0.00	0.00	0.00	0.00	0.00
Bath	0.00	0.00	0.00	0.00	10.00	10.00
Berlin	0.00	4,124.74	0.00	0.00	0.00	4,124.74
Bethlehem	0.00	0.00	4,210.87	0.00	0.00	4,210.87
Colebrook	0.00	0.00	2,753.39	0.00	3,718.62	6,472.01
DES	0.00	0.00	0.00	0.00	0.00	0.00
DRTC	0.00	25,000.00	0.00	0.00	0.00	25,000.00
EDA	0.00	0.00	0.00	0.00	-0.01	-0.01
Friends of the Wentworth PR	0.00	0.00	0.00	0.00	0.00	0.00
Landaff	0.00	0.00	0.00	0.00	0.00	0.00
Lincoln	0.00	0.00	0.00	0.00	1,913.78	1,913.78
NHDOT Rail and Transit	0.00	0.00	0.00	0.00	0.00	0.00
North Country Community Development Ctr.	0.00	0.00	0.00	0.00	0.00	0.00
Pemi-Baker SWD	0.00	0.00	0.00	0.00	0.00	0.00
Regional Planning	0.00	0.00	0.00	0.00	0.00	0.00
Rumney	0.00	0.00	0.00	0.00	100.00	100.00
Stewartstown	0.00	0.00	0.00	0.00	85.00	85.00
UPWP	0.00	17,100.39	0.00	0.00	0.00	17,100.39
USDA	0.00	0.00	0.00	0.00	0.00	0.00
Warren	0.00	0.00	1,575.75	0.00	900.00	2,475.75
TOTAL	0.00	49,371.03	17,311.08	0.00	9,674.49	76,356.60

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08/11/23

North Country Council
A/P Aging Summary
 As of June 30, 2023

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Cathlin Lord - Expense	69.43	0.00	0.00	0.00	0.00	69.43
Courtney Bowler - Expenses	138.10	0.00	0.00	0.00	0.00	138.10
Glenn Coppelman-Expense	134.93	0.00	0.00	0.00	0.00	134.93
HealthTrust	0.00	0.00	0.00	0.00	-2.75	-2.75
James Steele- Expense Report	2,040.00	0.00	0.00	0.00	0.00	2,040.00
M.S.T Government Leasing. LLC	0.00	-130.16	0.00	0.00	0.00	-130.16
Michelle Moren-Grey - Expense Report	462.16	0.00	0.00	0.00	0.00	462.16
Mickaela Tavares - Expense Report	96.74	0.00	0.00	0.00	0.00	96.74
NH Association of RPC's	47.66	0.00	0.00	0.00	0.00	47.66
Taylor Roy - Expense	49.81	0.00	0.00	0.00	0.00	49.81
The Caledonian-Record	30.00	0.00	0.00	0.00	0.00	30.00
Visa - MorenGrey	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	3,068.83	-130.16	0.00	0.00	-2.75	2,935.92

North Country Council

Financial Overview

July 2023

The cleared balance of the operating account stands at \$241,210, \$29,019 below the \$270,229 start of the fiscal year. The decrease relates to cash flow as \$101,670 remained in Accounts Receivable. In addition, there is \$78,803 of work that has yet to be invoiced. There are two Accounts payable which relate to heating oil and software for \$734.47. With 2 credits for \$132.91, the total AP stands at \$602.

Deferred program revenue is 51% of the operating account, or \$124,190, and are funds received in advance through various programs and dues that are held until earned through program and operational expenses.

\$66,750 of dues from 39 communities has been received through July. We expect 1 additional town to join based on past membership for an estimated \$900 in revenue.

The net position of the Council remained at \$289,827.

The billable rate for staff was 66%.

Current Ratio: 2.86, this represents our ability to pay liabilities with readily available resources.

Operating Expense / Operating Revenue: 1.0, this represents the portion of current year operating revenues that were needed to cover operating expenses.

Liabilities to Net Position: .81, this represents the portion of equity that will be needed to cover all liabilities.

The Council maintains its strong financial position with a sufficient level of work for all employees and funds to cover our expenses.

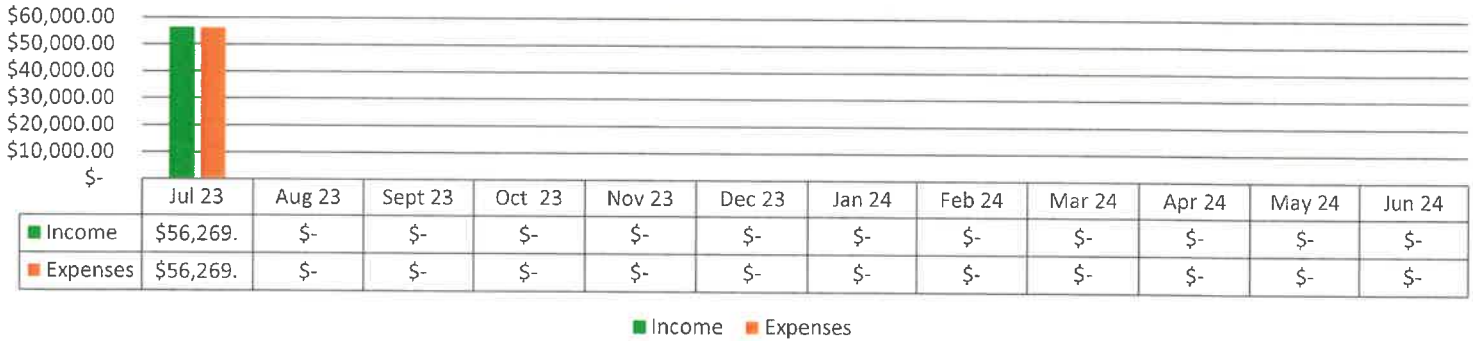
Respectfully submitted,

James Steele
Finance Manager

North Country Council Financial Snapshot

July Income	YTD Income	July Expenses	YTD Expense	YTD Profit \ (Loss)
\$56,269	\$56,269 4% VS Budgeted (\$1,359,524)	\$56,269	\$56,269 5% VS Budgeted (\$1,063,797)	\$0

Total Income vs Total Expenses July 2023



Operating Account			Accounts Receivable	\$101,670
Beginning of FY	End of July	Increase / (Decrease)	Work in Progress	\$78,803
\$270,229	\$241,210	(\$29,019)	Deferred Revenue	\$124,190
			Accounts Payable	\$602

FY24 Working Budget

Funding Sources	Secured Funding	Expenses
Membership Dues (64%)	\$70,000	\$45,000
Federal (57% funded)	\$855,889	\$490,889
State (22% funded)	\$64,488	\$14,488
Local (94% funded)	\$302,269	\$282,781
Other (97% funded)	\$104,193	\$101,018
Total Income	\$1,396,839	\$934,176
		Total Expenses \$1,063,797

Source	Budgeted FY24	YTD FY24	% of Budget	Balance
Memberships Dues	\$ 70,000	\$ 4,448	6%	\$ 65,552
State Sources	\$ 61,111	\$ 1,814	3%	\$ 62,747
Federal Sources	\$ 862,000	\$ 28,935	3%	\$ 833,065
Local Sources	\$ 266,238	\$ 20,439	8%	\$ 245,799
Other Sources	\$ 100,175	\$ 633	1%	\$ 99,542
Total Income	\$ 1,359,524	\$ 56,269	4%	\$ 1,303,255
Project Expenses	\$ 630,600	\$ 27,423	4%	\$ 603,177
Indirect Expenses	\$ 433,197	\$ 28,846	7%	\$ 404,351
Other Expenses (debt)	\$ -	\$ -	0%	\$ -
Total Expenses	\$ 1,063,797	\$ 56,269	5%	\$ 1,007,528

Net Position \$289,827		Liability Balances	
66% of staff time has been billable to projects for FY24.		Copier: Lease	\$2,598
Indirect for the FY is estimated at 114.80%, target is 110.18%		Employee Benefits: VAC	\$8,949
		Payroll: Taxes	\$2,902
		Payroll: Accrued Wages	11,270
		Office Lease:	\$83,323
Current Ratio:	Unaudited FY23 2.78	FY24 2.86	
Op expense / Op revenue:	0.95	1.00	
Liabilities to net position:	0.84	0.81	

**FY 24
Budget**

		FY24 Approved Budget	FY24 Revised	Jul 23	FY 24 YTD	Balance
Revenue						
Membership Dues						
	Unrestricted	\$ -	\$ 25,000.00	\$ 1,467.58	\$ 1,467.58	\$ 23,532.42
	Match	\$ 70,000.00	\$ 45,000.00	\$ 2,980.58	\$ 2,980.58	\$ 42,019.42
	EDA Planning Grant			\$ -		
	Bethlehem HOP			\$ 202.27		
	Colebrook HOP			\$ 288.03		
	Grafton County - Admin			\$ 38.80		
	Warren HOP			\$ 443.03		
	Waterville Valley HOP			\$ 116.52		
	UPWP			\$ 1,891.93		
Municipal Dues Total		\$ 70,000.00	\$ 70,000.00	\$ 4,448.16	\$ 4,448.16	\$ 65,551.84
						Dues Secured \$ 45,000.00
State Grants						
A	BEA-CEDRS	\$ -	\$ -	\$ 73.42	\$ 73.42	
A	OPD - Targeted Block Grant	\$ 11,111.00	\$ 11,111.00	\$ 1,526.55	\$ 1,526.55	\$ 9,584.45
A	NH Housing Finance Authority NHEAH	\$ -	\$ 3,376.64	\$ 213.98	\$ 213.98	\$ 3,162.66
P	NHBEA - Housing Needs	\$ 50,000.00	\$ 50,000.00	\$ -	\$ -	\$ 50,000.00
State Grants Total		\$ 61,111.00	\$ 64,487.64	\$ 1,813.95	\$ 1,813.95	\$ 62,747.11
						State Funds Secured \$ 14,487.64
Federal Grants						
A	Housing Readiness (Kuster)	\$ 112,500.00	\$ 112,500.00	\$ -	\$ -	\$ 112,500.00
A	Comprehensive Regional Plan (Shaheen)	\$ 100,000.00	\$ 100,000.00	\$ -	\$ -	\$ 100,000.00
P	Redevelopment Resolve (Shaheen)	\$ 200,000.00	\$ 200,000.00	\$ -	\$ -	
A	UPWP - NHDOT	\$ 278,000.00	\$ 278,000.00	\$ 17,027.33	\$ 17,027.33	\$260,972.67
A	EDA Partnership Grant	\$ 70,000.00	\$ 66,738.66	\$ 4,875.66	\$ 4,875.66	\$61,863.00
A	NBRC Pre-Development	\$ 35,000.00	\$ 29,935.41	\$ 4,291.77	\$ 4,291.77	\$ 25,643.64
A	EDA / EAA CIP	\$ 66,500.00	\$ 68,715.00	\$ 2,740.31	\$ 2,740.31	\$ 63,759.69
Federal Grants Total		\$ 862,000.00	\$ 855,889.07	\$ 28,935.07	\$ 28,935.07	\$ 624,739.00
						Secured Federal Funding \$ 490,889.00
Local Planning Contracts						
A	24-04 ADG Support Services	\$ 5,000.00	\$ 2,483.07	\$ 79.55	\$ 79.55	\$ 2,403.52
A	Bethlehem HOP 23	\$ 14,000.00	\$ 15,440.44	\$ 4,418.65	\$ 4,418.65	\$ 11,021.79
A	Colebrook HOP 23	\$ 25,000.00	\$ 26,617.36	\$ 1,585.88	\$ 1,585.88	\$ 23,414.12
A	Gorham HOP 23	\$ 8,000.00	\$ 12,789.65	\$ 812.17	\$ 812.17	\$ 11,977.48
A	24-06 Sugar Hill HOP	\$ 9,550.00	\$ 9,550.00	\$ 822.85	\$ 822.85	\$ 8,727.15
A	Warren HOP 23	\$ 22,500.00	\$ 26,130.30	\$ 1,990.27	\$ 1,990.27	\$ 24,140.03
A	Waterville Valley HOP 23	\$ 6,500.00	\$ 15,229.55	\$ 929.91	\$ 929.91	\$ 14,299.64
A	Whitefield CDBG Admin	\$ 1,500.00	\$ 2,021.80	\$ 111.08	\$ 111.08	\$ 1,910.72
A	24-05 Tillotson HIF	\$ 5,000.00	\$ 3,784.98	\$ 385.26	\$ 385.26	\$ 3,399.72
A	Tri-Town Bike - NBRC	\$ 4,500.00	\$ 5,521.67	\$ 174.75	\$ 174.75	\$ 5,346.92
A	Mountain Top Music - NBRC	\$ 1,500.00	\$ 1,756.26	\$ 191.97	\$ 191.97	\$ 1,564.29
A	Nansen Ski Club - NBRC	\$ 5,000.00	\$ 6,730.53	\$ 123.20	\$ 123.20	\$ 6,607.33
A	Woodstock - NBRC	\$ 4,000.00	\$ 4,478.12	\$ 225.69	\$ 225.69	\$ 4,252.43
A	24-01 Wuamback Snowmobile	\$ 4,800.00	\$ 4,223.32	\$ 19.40	\$ 19.40	\$ 4,203.92
A	24-02 Gorham - NBRC	\$ 4,500.00	\$ 3,966.43	\$ 424.07	\$ 424.07	\$ 3,542.36
A	First NH NBRC	\$ -	\$ 6,610.00	\$ 183.36	\$ 183.36	\$ 6,426.64
P	North Country Radio	\$ 4,888.00	\$ 4,888.00	\$ -	\$ -	\$ 4,888.00
A	Cottage Hospital - NBRC	\$ 20,000.00	\$ 20,000.00	\$ -	\$ -	\$ 20,000.00
P	Taproot - NBRC	\$ 5,600.00	\$ 5,600.00	\$ -	\$ -	\$ 5,600.00
A	24-03 Whitefield - CIP	\$ 9,400.00	\$ 9,138.01	\$ 2,111.90	\$ 2,111.90	\$ 7,026.11
A	Franconia - Master Plan	\$ 10,000.00	\$ 11,328.96	\$ 1,674.69	\$ 1,674.69	\$ 9,654.27
P	Grafton RDC Grantwriting	\$ 4,000.00	\$ 4,000.00	\$ -	\$ -	\$ 4,000.00
A	24-55 Grafton RDC Administration	\$ 12,000.00	\$ 12,000.00	\$ 866.15	\$ 866.15	\$ 11,133.85
A	21-30 Littleton Riverfront Commons	\$ 5,000.00	\$ 5,339.92	\$ 38.80	\$ 38.80	\$ 5,301.12
A	21-19 - Colebrook Childcare	\$ 2,500.00	\$ 3,527.39	\$ 86.59	\$ 86.59	\$ 3,440.80
A	21-18 Coos Family Health	\$ 1,000.00	\$ 1,528.03	\$ 331.67	\$ 331.67	\$ 1,196.36
A	21-09 AVESTA Tech Village Administration	\$ -	\$ 1,984.35	\$ 1,147.17	\$ 1,147.17	\$ 837.18
A	Lincoln NBRC	\$ 5,000.00	\$ 6,664.61	\$ 199.25	\$ 199.25	\$ 6,465.36
A	19-50 Trails Asset Inventory	\$ 24,500.00	\$ 24,784.78	\$ -	\$ -	\$ 24,784.78
A	19-42 NHCF Regional Transportation Plan Outr	\$ 2,000.00	\$ 2,000.00	\$ -	\$ -	\$ 2,000.00
A	22-37 LIDC	\$ 4,000.00	\$ 3,928.03	\$ 194.15	\$ 194.15	\$ 3,733.88
A	17-03 NBRC Berlin	\$ 1,000.00	\$ 1,289.29	\$ 237.81	\$ 237.81	\$ 1,051.48
A	NBRC / EDA - Colebrook Wastewater	\$ 10,000.00	\$ 10,850.42	\$ 330.21	\$ 330.21	\$ 10,520.21
A	COOS Municipal ARPA	\$ 15,000.00	\$ 16,838.69	\$ 199.25	\$ 199.25	\$ 16,639.44
P	Harts Location Master Plan	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -	\$ 5,000.00
A	Pemi-Baker Administration	\$ 4,000.00	\$ 4,245.47	\$ 543.63	\$ 543.63	\$ 3,701.84
Local Planning Contracts Total		\$ 266,238.00	\$ 302,269.43	\$ 20,439.33	\$ 20,439.33	\$ 271,510.90
						Secured Local Funding \$ 282,781.43
Other sources						
Miscellaneous						
A	19-55 NCC Strategic Plan	\$ 12,000.00	\$ 13,107.88	\$ 320.88	\$ 320.88	\$ 12,787.00

**FY 24
Budget**

A	<u>DRTC -</u>	\$ 60,000.00	\$ 62,910.23	\$ 300.73	\$ 300.73	\$ 62,609.50
	Interest Income	\$ 75.00	\$ 75.00	\$ 11.29	\$ 11.29	\$ 63.71
	NCC Trainings	\$ 100.00	\$ 100.00	\$ -	\$ -	\$ 100.00
	RSA book sales	\$ 3,000.00	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00
	Unrestricted Operating Funds	\$ 25,000.00	\$ 25,000.00	\$ -	\$ -	\$ 25,000.00
<i>Miscellaneous Income Total</i>		<u>\$ 100,175.00</u>	<u>\$ 104,193.11</u>	<u>\$ 632.90</u>	<u>\$ 632.90</u>	<u>\$ 103,560.21</u>
					Secured Other Funding	\$ 101,018.11

Total Income

<u>\$ 1,359,524.00</u>	<u>\$ 1,396,839.25</u>	<u>\$ 56,269.41</u>	<u>\$ 56,269.41</u>	<u>\$ 1,128,109.06</u>
			Secured Funding	\$ 934,176.18

Expenses

Project Related - Reimbursable

<u>Conferences / Workshops / Trainings</u>	\$ 4,500.00	\$ 4,500.00	\$ -	\$ -	\$ 4,500.00
<u>Direct Labor / Wages</u>	\$ 374,000.00	\$ 374,000.00	\$ 25,127.77	\$ 25,127.77	\$ 348,872.23
<u>Equipment</u>	\$ 6,100.00	\$ 6,100.00	\$ -	\$ -	\$ 6,100.00
<u>Other Project Costs - Postage, Copies</u>	\$ 500.00	\$ 500.00	\$ 287.62	\$ 287.62	\$ 212.38
Program Support	\$ 15,000.00	\$ 15,000.00	\$ 2,007.59	\$ 2,007.59	\$ 12,992.41
RSA Book Order	\$ 3,000.00	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00
Subcontracting	\$ 222,500.00	\$ 222,500.00	\$ -	\$ -	\$ 222,500.00
Travel	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -	\$ 5,000.00
<i>Project Expenses Total</i>	<u>\$ 630,600.00</u>	<u>\$ 630,600.00</u>	<u>\$ 27,422.98</u>	<u>\$ 27,422.98</u>	<u>\$ 603,177.02</u>

Indirect Costs

Annual Meeting	\$ -	\$ -	\$ -	\$ -	\$ -
Audit	\$ 15,250.00	\$ 15,250.00	\$ -	\$ -	\$ 15,250.00
Bank Charges	\$ 264.00	\$ 264.00	\$ 22.00	\$ 22.00	\$ 242.00
Building Maintenance	\$ 3,500.00	\$ 3,500.00	\$ 185.00	\$ 185.00	\$ 3,315.00
Commissioners Meeting	\$ 500.00	\$ 500.00	\$ -	\$ -	\$ 500.00
Conferences and Meetings	\$ 3,000.00	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00
Constant Contact	\$ 1,500.00	\$ 1,500.00	\$ 104.50	\$ 104.50	\$ 1,395.50
Depreciation Expense	\$ 36,600.00	\$ 36,600.00	\$ 3,358.34	\$ 3,358.34	\$ 33,241.66
Dues and Subscriptions	\$ 5,000.00	\$ 5,000.00	\$ 1,000.00	\$ 1,000.00	\$ 4,000.00
Employee Benefits	\$ 73,390.26	\$ 73,390.26	\$ 5,355.19	\$ 5,355.19	\$ 68,035.07
Equipment Maintenance	\$ 1,500.00	\$ 1,500.00	\$ -	\$ -	\$ 1,500.00
Finance Charges	\$ -	\$ -	\$ -	\$ -	\$ -
Heating Oil	\$ 8,000.00	\$ 8,000.00	\$ 698.47	\$ 698.47	\$ 7,301.53
Interest Expense	\$ 6,000.00	\$ 6,000.00	\$ -	\$ -	\$ 6,000.00
Miscellaneous Expenses	\$ 500.00	\$ 500.00	\$ 68.15	\$ 68.15	\$ 431.85
Office Supplies	\$ 10,000.00	\$ 10,000.00	\$ 662.90	\$ 662.90	\$ 9,337.10
Payroll - Unbillable	\$ 171,900.00	\$ 171,900.00	\$ 12,225.69	\$ 12,225.69	\$ 159,674.31
Payroll Taxes and other fringe	\$ 48,097.71	\$ 48,097.71	\$ 3,098.71	\$ 3,098.71	\$ 44,999.00
Postage and Delivery	\$ 500.00	\$ 500.00	\$ -	\$ -	\$ 500.00
Printing and Reproduction	\$ 500.00	\$ 500.00	\$ -	\$ -	\$ 500.00
Professional Development	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -	\$ 5,000.00
Professional Fees -Legal, Transcription, Marketi	\$ 10,000.00	\$ 10,000.00	\$ -	\$ -	\$ 10,000.00
Property & Liability Insurance	\$ 7,695.00	\$ 7,695.00	\$ 641.25	\$ 641.25	\$ 7,053.75
Secured Network Services	\$ 6,000.00	\$ 6,000.00	\$ 450.00	\$ 450.00	\$ 5,550.00
Software	\$ 4,500.00	\$ 4,500.00	\$ 378.00	\$ 378.00	\$ 4,122.00
Telecommunications	\$ 6,000.00	\$ 6,000.00	\$ 555.31	\$ 555.31	\$ 5,444.69
Travel	\$ 3,000.00	\$ 3,000.00	\$ -	\$ -	\$ 3,000.00
Vehicle Expenses	\$ 4,500.00	\$ 4,500.00	\$ 42.92	\$ 42.92	\$ 4,457.08
Webhosting, domain, etc	\$ 500.00	\$ 500.00	\$ -	\$ -	\$ 500.00
<i>Indirect Expenses Total</i>	<u>\$ 433,196.97</u>	<u>\$ 433,196.97</u>	<u>\$ 28,846.43</u>	<u>\$ 28,846.43</u>	<u>\$ 404,350.54</u>

Indirect Expenses Total

Total Expenses

<u>\$ 1,063,796.97</u>	<u>\$ 1,063,796.97</u>	<u>\$ 56,269.41</u>	<u>\$ 56,269.41</u>
Overall Balance	\$ 295,727.03	\$ 333,042.28	\$ 0.00

Direct Labor (hours)	66.08%	795.75	795.75
Indirect labor (Hours)	33.92%	408.50	408.50
	100.00%	1204.25	1204.25

Estimated Indirect rate	114.80%	114.80%
Target for FY	110.18%	110.18%

North Country Council
Profit & Loss
July 2023

	Jul 23
Ordinary Income/Expense	
Income	
4000 · Membership Dues	4,448.16
4100 · State Grants	1,813.95
4200 · Federal Grants	28,935.07
4300 · Local Planning Contracts	20,439.33
4410 · Other sources	621.61
Total Income	56,258.12
Cost of Goods Sold	
5000 · Direct Costs	55,108.44
Total COGS	55,108.44
Gross Profit	1,149.68
Expense	
6000 · Indirect Costs	1,160.97
Total Expense	1,160.97
Net Ordinary Income	-11.29
Other Income/Expense	
Other Income	
7000 · Other Income	11.29
Total Other Income	11.29
Net Other Income	11.29
Net Income	<u>0.00</u>

North Country Council
Balance Sheet
As of July 31, 2023

	Jul 31, 23
ASSETS	
Current Assets	
Checking/Savings	
1103 · Woodsville Guar. Operating 4469	240,162.16
1110 · Petty Cash	30.00
Total Checking/Savings	240,192.16
Accounts Receivable	
1200 · Accounts Receivable	101,669.78
Total Accounts Receivable	101,669.78
Other Current Assets	
1340 · Prepaid Expenses	10,360.14
1360 · Unbilled work in progress	78,802.93
Total Other Current Assets	89,163.07
Total Current Assets	431,025.01
Fixed Assets	
1422 · Accumulated Amortization	-29,379.91
1400 · Fixed Assets	73,780.11
1401 · Leased Asset	146,899.55
1420 · Accumulated Depreciation	-98,663.38
Total Fixed Assets	92,636.37
TOTAL ASSETS	<u>523,661.38</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	601.56
Total Accounts Payable	601.56
Other Current Liabilities	
2050.20 · Capital Lease - Copier	2,597.61
2100 · Payroll Liabilities	2,902.17
2400 · Accrued Employee Benefits	8,948.68
2402 · Deferred Program Revenue	83,743.66
2405 · Accrued Payroll	11,269.83
2406 · Dues Deferred	40,446.18
Total Other Current Liabilities	149,908.13
Total Current Liabilities	150,509.69

North Country Council
Balance Sheet
As of July 31, 2023

	Jul 31, 23
Long Term Liabilities	
2050.3 · Office Lease	83,323.08
Total Long Term Liabilities	83,323.08
Total Liabilities	233,832.77
Equity	
3900 · Retained Earnings	289,828.61
Total Equity	289,828.61
TOTAL LIABILITIES & EQUITY	<u>523,661.38</u>

North Country Council
Statement of Cash Flows
 July 2023

Jul 23

OPERATING ACTIVITIES

Adjustments to reconcile Net Income
 to net cash provided by operations:

1200 · Accounts Receivable	-25,313.18
1340 · Prepaid Expenses	175.63
1340 · Prepaid Expenses:Workers Compensation Insurance	-2,428.25
1340 · Prepaid Expenses:Property Liability Insurance	-7,053.75
1360 · Unbilled work in progress	28,072.97
2000 · Accounts Payable	-2,334.36
2100 · Payroll Liabilities:2160 · State Withholding	621.08
2100 · Payroll Liabilities:2170 · SUTA	42.05
2100 · Payroll Liabilities:2171 · SUTA - Admin.	-2.28
2400 · Accrued Employee Benefits	-1,406.44
2402 · Deferred Program Revenue	-1,220.85
2405 · Accrued Payroll	2,393.17
2406 · Dues Deferred	-4,448.16

Net cash provided by Operating Activities -12,902.37

INVESTING ACTIVITIES

1420 · Accumulated Depreciation 3,358.34

Net cash provided by Investing Activities 3,358.34

FINANCING ACTIVITIES

2050.3 · Office Lease -2,700.00

Net cash provided by Financing Activities -2,700.00

Net cash increase for period -12,244.03

Cash at beginning of period 252,436.19

Cash at end of period 240,192.16

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08/11/23

North Country Council A/R Aging Summary

As of July 31, 2023

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
NH Business & Economic Affairs	0.00	25,048.48	3,145.90	8,771.07	0.00	36,965.45
NBRC	0.00	0.00	0.00	0.00	1,567.38	1,567.38
Littleton Industrial Development Corporat	0.00	0.00	0.00	0.00	1,379.72	1,379.72
North Country ATV - NBRC	0.00	0.00	0.00	0.00	0.00	0.00
Bath	0.00	0.00	0.00	0.00	0.00	0.00
Bethlehem	0.00	8,188.99	0.00	4,210.87	0.00	12,399.86
Colebrook	0.00	12,220.36	0.00	0.00	2,618.73	14,839.09
DES	0.00	0.00	0.00	0.00	0.00	0.00
EDA	0.00	0.00	0.00	0.00	-0.01	-0.01
Friends of the Wentworth PR	0.00	0.00	0.00	0.00	0.00	0.00
Grafton County	0.00	1,043.55	0.00	0.00	0.00	1,043.55
Landaff	0.00	0.00	0.00	0.00	0.00	0.00
Lincoln	0.00	0.00	0.00	0.00	1,828.78	1,828.78
NH OPD	0.00	568.47	0.00	0.00	0.00	568.47
NHDOT Rail and Transit	0.00	0.00	0.00	0.00	0.00	0.00
North Country Community Development Ctr.	0.00	0.00	0.00	0.00	0.00	0.00
Pemi-Baker SWD	0.00	0.00	0.00	0.00	0.00	0.00
Regional Planning	0.00	0.00	0.00	0.00	0.00	0.00
Stewartstown	0.00	0.00	0.00	0.00	85.00	85.00
UPWP	0.00	23,727.88	0.00	0.00	0.00	23,727.88
USDA	0.00	0.00	0.00	0.00	0.00	0.00
Warren	0.00	2,711.95	0.00	1,575.75	900.00	5,187.70
Waterville Valley	0.00	2,076.91	0.00	0.00	0.00	2,076.91
TOTAL	0.00	75,586.59	3,145.90	14,557.69	8,379.60	101,669.78

11:22 AM

08/11/23

North Country Council
A/P Aging Summary
As of July 31, 2023

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
HealthTrust	0.00	0.00	0.00	0.00	-2.75	-2.75
Irving Energy	0.00	698.47	0.00	0.00	0.00	698.47
M.S.T Government Leasing. LLC	0.00	0.00	-130.16	0.00	0.00	-130.16
SECURED NETWORK SERVICES, INC	0.00	36.00	0.00	0.00	0.00	36.00
Visa - MorenGrey	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL	0.00	734.47	-130.16	0.00	-2.75	601.56